



**Daniel R. Eliav**  
Attorney

T: 310.203.2800  
F: 310.203.2727

[deliav@nelsonhardiman.com](mailto:deliav@nelsonhardiman.com)

### Admissions

State Bar of California

### Affiliations

Los Angeles County Bar Association, Health  
Care Law Section, Executive Committee  
Member

American Health Law Association (AHLA)

California Society for Health Care Attorneys

### Education

University of California Los Angeles, J.D.

University of California Los Angeles, M.P.H.

University of California Los Angeles, B.A.

## PROFILE

Daniel R. Eliav is a seasoned attorney with nearly a decade of experience in healthcare law. Daniel provides professional services in the formation, licensing, and ongoing compliance of healthcare providers. In addition, Daniel has extensive experience on a wide variety of mergers, acquisitions, joint ventures, matters involving corporate finance, and other types of investments.

Representative clients include hospitals, managed care organizations, medical groups, behavioral health providers, telehealth ventures, and other healthcare entities in regulatory and transactional matters. With hands-on experience working in institutions such as large academic medical centers, state government, hospitals, non-profit clinics, and laboratories, Daniel is uniquely positioned to service clients in the healthcare industry.

### Specialized Regulatory Expertise

Daniel's expertise lies in helping clients navigate through the myriad of healthcare laws and regulations to achieve their goals. He has broad experience in the areas of telemedicine, corporate practice of medicine restrictions, licensing, and reimbursement. In addition, Daniel has regularly provided counsel on state and federal fraud and abuse issues, including the Stark Law, the anti-kickback statute, and civil monetary penalties laws. He has helped multiple clients overcome obstacles with regulatory agencies, allowing clients more flexibility to develop and operate their business. Furthermore, Daniel has extensive experience representing clients with multi-state practices and tailoring business arrangements to comply with the corporate practice of medicine and fraud abuse laws of each state.

In addition, Daniel has provided counsel on compliance with the Health Information Portability and Accountability Act (HIPAA), reimbursement issues under Medicare and Medicaid, the Emergency Medical Transfer and Labor Act (EMTALA), the Clinical Lab Improvement Amendments (CLIA), physician advertising, and consent issues.

### Deep Experience in Healthcare

Even prior to practicing an attorney, as a graduate student earning a Masters in Public Health and as a law student, Daniel focused on gaining practical experience by working for various entities, including the UCLA Health System, Children's Hospital Los Angeles, and the Venice Family Clinic.

Following law school, Daniel moved to Sacramento where he worked for Covered California, the State's newly created department implementing the Affordable Care Act. His responsibilities at Covered California included drafting regulations, negotiating multi-million dollar agreements, and tending to the day-to-day legal needs of the agency.

After more than two years with Covered California, Daniel transitioned to private practice and worked for several years as an associate at two prominent national law firms. In these roles, Daniel served a wide variety of clients from start-ups to some of the largest public and private entities in the country.

## EXPERIENCE

- **Health Care Providers** Served as counsel for healthcare providers across the nation, including some of the country's largest hospital systems, IPAs, Medical Groups, Foundation Model Practices, Residential Treatment Facilities (RTFs), outpatient mental health clinics, and Applied Behavioral Analysis (ABA) providers.
- **Health Plans/Third Party Administrators** Represented multiple health plans in licensure issues, regulatory advice, mergers, acquisitions, and joint ventures with providers.

- **Publicly Traded Companies/Private Equity Firms** Provided transactional and regulatory advice for investments in the health care industry.
- **Accountable Care Organizations (ACOs) /Clinically Integrated Networks (CINs)** Represented multiple Accountable Care Organizations under the Medicare Shared Savings Program (MSSP), Next Generation ACO Model, and Episode Based Payment Initiatives such as the Bundled Payments for Care Improvements (BPCI) Initiative and the Comprehensive Care for Joint Replacement (CJR) Model. Assisted with establishing commercial accountable care organizations and clinically integrated networks (CINs) that work directly with health plans and self-insured employers.
- **Employer Sponsored Health Plans** Assisted employers to implement cutting edge solutions, including wellness programs, on-site employee clinics, digital health solutions, and robust pharmacy-benefit plans.