



**Stacie K. Neroni**

Partner

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## Admissions

State Bar of California

## Affiliations

American Bar Association, Health Law  
Section

American Health Lawyers Association, Life  
Sciences Practice Group and Regulation,  
Accreditation & Payment Practice Group

California Society for Healthcare Attorneys

Los Angeles County Bar Association, Health  
Law Section

State Bar of California, Business Law Section

Women in Health Administration of Southern  
California

LACMA-LACBA Joint Committee on  
Biomedical Ethics (2006-2009)

St. John's Health Center/John Wayne Cancer  
Institute's Joint Institutional Review Board  
(2007)

## Education

Loyola Law School, J.D.

California State University, Northridge, B.A.,  
*magna cum laude*

## PROFILE

As one of the leading healthcare attorneys in Los Angeles, Stacie Neroni concentrates her practice on the complex regulatory and business issues impacting healthcare providers. Stacie's deep knowledge of the strategic and business challenges inherent in the healthcare industry has made her a recognized authority on operational and regulatory issues raised in connection with changes in structure, services and/or personal and management. Her business acumen combines with strong compliance and regulatory experience.

### Focused on the Business of Healthcare Providers

Stacie works with hospitals, pharmacies, durable medical equipment providers, ambulatory surgical centers, home health agencies, laboratories and physician groups to ensure their ongoing business objectives can be met while remaining compliant with the complex and stringent requirements imposed by various applicable governmental regulators. Healthcare providers rely upon Stacie's legal counsel on issues concerning operational and ownership changes including licensing, certification, accreditation and participation in the Medicare and Medicaid programs. Business-savvy, Stacie combines extensive experience with highly technical government payment and regulatory issues to ensure healthcare providers remain on track and functioning smoothly with as little impact as possible on reimbursement and provision of services.

### Skilled Counsel on Pharmacy Transactions

As a well-known pharmacy regulatory lawyer, her knowledge of the myriad of regulatory issues impacting pharmacies makes her a key player as counsel on pharmacy transactions. In 2016 and 2017 alone, Stacie handled 13 major pharmacy deals with a total value exceeding \$700 million.

### Adept at False Claims Act Investigations

When the need arises, Stacie also leverages her extensive healthcare regulatory experience to assist litigation counsel in defense of False Claims Act investigations. Stacie began her specialty in regulatory issues by assisting in the defense of one of the largest hospital chains in the United States in a False Claims Act investigation involving over 14,000 alleged false claims.

### Before Nelson Hardiman

Stacie recently joined Nelson Hardiman from the Los Angeles office of a U.S. law firm dedicated to the representation of healthcare providers and suppliers. For nearly two decades she practiced in the firm's regulatory, reimbursement and business departments where she garnered a wealth of experience in healthcare law.

### Accolades

Stacie was recognized as a Rising Star in Health Care Law by Super Lawyers Magazine from 2006 and 2007.

## EXPERIENCE

- **Pharmacy Acquisition** Performed the regulatory due diligence, licensing and enrollment work for a pharmacy acquisition involving six brick and mortar pharmacies licensed in 50 states. The pharmacies were acquired for approximately \$60 million and required the preparation and submission of more than 100 state licensing, Medicaid, Medicare, DEA and NCPDP applications. The large acquisition required the development and management of a complex timing status and strategy based on differing rules and regulations in each state to achieve a smooth close that did not negatively impact the pharmacies' operations or reimbursement flows.
- **Pharmacy Acquisition** Provided regulatory licensing and enrollment advice on a \$163 million acquisition of a Home Health Agency (HHA) and two specialty infusion pharmacies that operate in 47 states. The NH team performed the nationwide research and logistic guidance necessary to comply with the regulatory filing and operations requirements applicable in all 47 states and successfully helped to ensure the transaction did not cause any disruptions in service to the current patients or negatively impact reimbursements applicable for those services
- **False Claims Act** Assisted in the defense of one of the largest hospital chains in the United States in a False Claims Act investigation involving over 14,000 alleged false claims.
- **Hospital Acquisitions** Provided the regulatory licensing and enrollment advise and prepared all filings required on over 37 hospital acquisitions in CA, RI, NJ, and CT

## PUBLICATIONS

The Better Care Reconciliation Act of 2017 – A First Look  
*Healthcare Law Perspectives*  
June 23, 2017

Fundamentals of Hospital Licensing and Certification (Contributing Author)  
California Hospital Compliance Manual 2010-2017 (California Hospital Association)  
February 1, 2017

ASCs Benefit from Enacted Bill Authorizing Clinic Permitting After Consequences of CDPH  
*Interpretation of **Capen v. Shewry***  
October 1, 2012

California Hospital Survey Manual (Contributor)  
California Hospital Association  
February 1, 2012

Guidelines for Physicians Concerning Decisions About Genetic Testing, Vol. 29 No. 3, an E-publication of the Los Angeles County Bar Association  
(Member of writing committee of LACMA-LACBA Joint Committee on Biomedical Ethics)  
March 2, 2009

Proposed Bill Would Ease Medi-Cal Provider Ownership Transition  
*Health Law Perspectives*  
June 1, 2005

DHS Issues Medi-Cal Rule Changes via Bulletin  
*Health Law Perspectives*  
April 2004

New Compliance Program Requirements for Pharmaceutical Companies  
*Health Law Perspectives*  
December 1, 2004

DHS Power Over Medi-Cal Provider Enrollment Expanded  
*Health Law Perspectives*  
November 3, 2003

The Federal False Claims Act: Can Whistle Blowers Reach State and Local Tax Dollars  
*St Louis University Law Journal*  
December 21, 2000

Workshop on PRRB Practice Issues, (written materials) AHLA Institute on Medicare & Medicaid Payment Issues, Baltimore  
2001 through 2004

## SPEAKING ENGAGEMENTS

Licensure and Medicare/Medicaid Enrollment:  
The Basics for Navigating the Regulatory Maze  
*In-House Training*  
(October 2006 and March 2018)

Logistics of Obtaining and Maintaining Medicare Enrollment  
*AHLA Webinar*  
March 22, 2017

Challenges in the World of Hospital Mergers  
*ABA Health Law Section and Business Law Section (Webinar)*  
January 10, 2013

Licensing & Certification Issues for California Health Care Providers  
*LACBA 7th Annual Healthcare Law Compliance Symposium | Los Angeles, CA*  
October 07, 2010

Staying Compliant with the Myriad of Statutory and Regulatory Requirements Related to Licenses,  
Permits and Pharmacy Records  
*California Employee Pharmacists Association*  
June 11, August 13, and November 19, 2006

OOPS, What Do We Do Now? A Provider's Disclosure Obligation  
*California Hospital Association Hospital Reimbursement Seminars | Pasadena and San Diego, CA*  
June 7 and June 21, 2005

Changing Lanes: Managing the Change of Ownership Process  
*American Association of Ambulatory Surgery Centers | Reno, NV*  
March 9, 2005

Introduction to Healthcare Legal Research  
*In-House Training*  
June 2002 and May 2003