



Stacie K. Neroni
Co-Managing Partner

T: 310.651.9642
F: 310.203.2727

sneroni@nelsonhardiman.com

Admissions

State Bar of California

Affiliations

American Bar Association, Health Law
Section

State Bar of California, Business Law Section

Los Angeles County Bar Association, Health
Law Section, Executive Committee Member

American Health Lawyers Association, Life
Sciences Practice Group, and Regulation,
Accreditation & Payment Practice Group

American Society for Pharmacy Law

California Society for Healthcare Attorneys

Women in Health Administration of Southern
California

LACMA-LACBA Joint Committee on
Biomedical Ethics (2006-2009)

St. John's Health Center/John Wayne Cancer
Institute's Joint Institutional Review Board
(2007)

Education

Loyola Law School, J.D.

California State University, Northridge, B.A.,
magna cum laude

PROFILE

Stacie K. Neroni is Nelson Hardiman's co-managing partner. As one of the leading healthcare attorneys in Los Angeles, Stacie concentrates her practice on the complex regulatory and business issues impacting healthcare providers. Stacie's deep knowledge of the strategic and business challenges inherent in the healthcare industry has made her a recognized authority on operational and regulatory issues raised in connection with sales and acquisitions, changes in structure, services and/or personal and management. Her business acumen combines with strong compliance and regulatory experience.

Focused on the Business of Healthcare Providers

Stacie works extensively with pharmacies, hospitals, durable medical equipment providers, ambulatory surgical centers, home health agencies, laboratories and physician groups to ensure their ongoing business objectives can be met while remaining compliant with the complex and stringent requirements imposed by various applicable governmental regulators. Healthcare providers rely upon Stacie's legal counsel on issues concerning operational and ownership changes including licensing, certification, accreditation and participation in the Medicare and Medicaid programs. Business-savvy, Stacie combines extensive experience with highly technical government payment and regulatory issues to provide practical, real-world advice and solutions and to help ensure healthcare providers remain on track and functioning smoothly with as little impact as possible on reimbursement and provision of services.

Skilled Counsel on Pharmacy Transactions

As a well-known pharmacy regulatory lawyer, her knowledge of the myriad of regulatory issues impacting pharmacies makes her the "go-to" attorney on pharmacy transactions. In 2016 and 2017 alone, Stacie handled 13 major pharmacy deals with a total value exceeding \$700 million.

Adept at False Claims Act Investigations

When the need arises, Stacie also leverages her extensive healthcare regulatory experience to assist litigation counsel in defense of False Claims Act investigations. Stacie began her specialty in regulatory issues by assisting in the defense of one of the largest hospital chains in the United States in a False Claims Act investigation involving over 14,000 alleged false claims.

Before Nelson Hardiman

Stacie recently joined Nelson Hardiman from the Los Angeles office of a U.S. law firm dedicated to the representation of healthcare providers and suppliers. For nearly two decades she practiced in the firm's regulatory, reimbursement and business departments where she garnered a wealth of experience in healthcare law.

Accolades

- 2006-2007 Super Lawyers Rising Star
- 2019 – 2020 Super Lawyers List
- 2019 Super Lawyers, Southern California Top Women Attorneys
- 2019 Daily Journal – Top 100 Women Lawyers
- 2020 Best Lawyers in America

Life Outside the Firm

Stacie considers herself quite handy and spends a great deal of time working on a variety of home improvement projects and anything you might find on the DIY Network. She also loves to spend time at the beach with her family.

EXPERIENCE

- **Pharmacy Acquisition** Nelson Hardiman performed the regulatory due diligence, licensing and enrollment work for a pharmacy acquisition involving six brick and mortar pharmacies licensed in 50 states. The pharmacies were acquired for approximately \$60 million and required the preparation and submission of more than 100 state licensing, Medicaid, Medicare, DEA and NCPDP applications. The large acquisition required the development and management of a complex timing status and strategy based on differing rules and regulations in each state to achieve a smooth close that did not negatively impact the pharmacies' operations or reimbursement flows.
- **Pharmacy Acquisition** Nelson Hardiman provided regulatory licensing and enrollment advice on a \$163 million acquisition of a Home Health Agency (HHA) and two specialty infusion pharmacies that operate in 47 states. The NH team performed the nationwide research and logistic guidance necessary to comply with the regulatory filing and operations requirements applicable in all 47 states and successfully helped to ensure the transaction did not cause any disruptions in service to the current patients or negatively impact reimbursements applicable for those services
- **False Claims Act** Assisted in the defense of one of the largest hospital chains in the United States in a False Claims Act investigation involving over 14,000 alleged false claims.
- **Hospital Acquisitions** Provided the regulatory licensing and enrollment advice and prepared all filings required on over 37 hospital acquisitions in CA, RI, NJ, and CT
- **Home Health Agency Acquisition** Led due diligence review, document negotiation, document drafting, licensing enrollment, and closing process in \$400 million acquisition of a California based home health agency
- **Pharmacy Acquisition** Provided deal negotiation/drafting and regulatory licensing and enrollment advice on the acquisition of a Los Angeles-based pharmacy licensed in 49 states.